# FORGET ABOUT THE METAVERSE...



Patient experience IRL

Is the immediate opportunity for healthcare











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If health systems do not create more patient care experiences that rival that of tech and retail, they will be left behind as other industries supply the growing demand.









#### METHODOLOGY

#### **QUALITATIVE** INTERVIEWS

45-60 minute interviews with system and disruptor leaders in health tech, retail, etc.

#### **OBJECTIVE**

The research seeks to understand how these organizations are executing on CX and how they are ensuring the voice of the customer is included in their initiatives.









































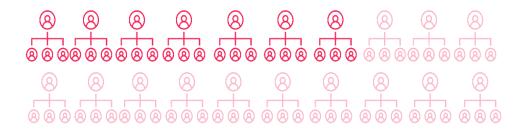






## 35%

2017



of organizations have a **Chief Experience Officer** (CXO)

2020

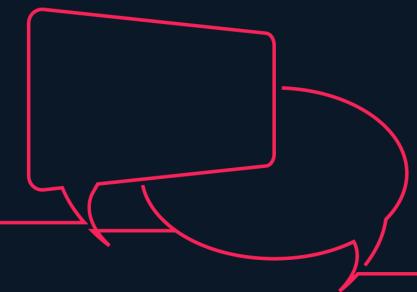
90%





### POLL QUESTION

# DO YOU HAVE A POSITION IN YOUR ORGANIZATION DEDICATED TO CONSUMER EXPERIENCE?







### POLL QUESTION

What is the biggest challenge facing adoption of PX/CX initiatives in your organization?

- a.Funding
- b.Buy-in
- c.Organizational inefficiencies
- d.Access to VOC data
- e.No Senior Leader with PX/CX responsibilities



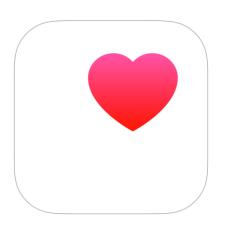




Amazon to acquire One Medical primary care company for \$3.9B

Free health screenings for WalMart Wellness I





Apple outlines health technology strategy in new report





## POLL QUESTION

What KPI does your organization use to measure success in Customer Experience?

a.Primary Research Metric (NPS, Loyalty, etc.)

b.Usage Metric (ex. Number of services/specialties)

c.Marketing Metric (ex. Patient acquisition)

d.All of the above





## THANK YOU

EMAIL OR DM via LinkedIn with your email Sondra Brown
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Don't miss Sondra and Jennifer at this year's conference in DC Tuesday, September 13 9:00 AM – 9:50 AM



