INPATIENT [CLINICAL SERVICE]

Optimization Strategy

- **Scenario 1 Centralized:** [list hospitals]
- **Scenario 2 Regional:** [list hospitals]

	Rationale	Risks
Market Position		
Patient Travel		
Internal		

Optimal Redistribution Impact

Hospital	CY21		Projected CY 26 Discharges	Scenario 1: Centralized			Scenario 2: Regional		
	Discharges	ADC		Discharges	ADC	+/- Discharges	Discharges	ADC	+/- Discharges
AMC									
Regional Referral Center 1									
Regional Referral Center 2									
Regional Referral Center 3									
Community Hospital									
Other JH Hospitals									
Total									

SUPPORTING ANALYSIS

[CLINICAL SERVICE] PROGRAM

KEY FINDINGS

- Health System accounted for XX of the XX (XX%) hospitals in the area offering [clinical service]
- [Clinical Service] patients travel to the closest hospital for care

PATIENT ORIGIN & SERVICES OFFERED
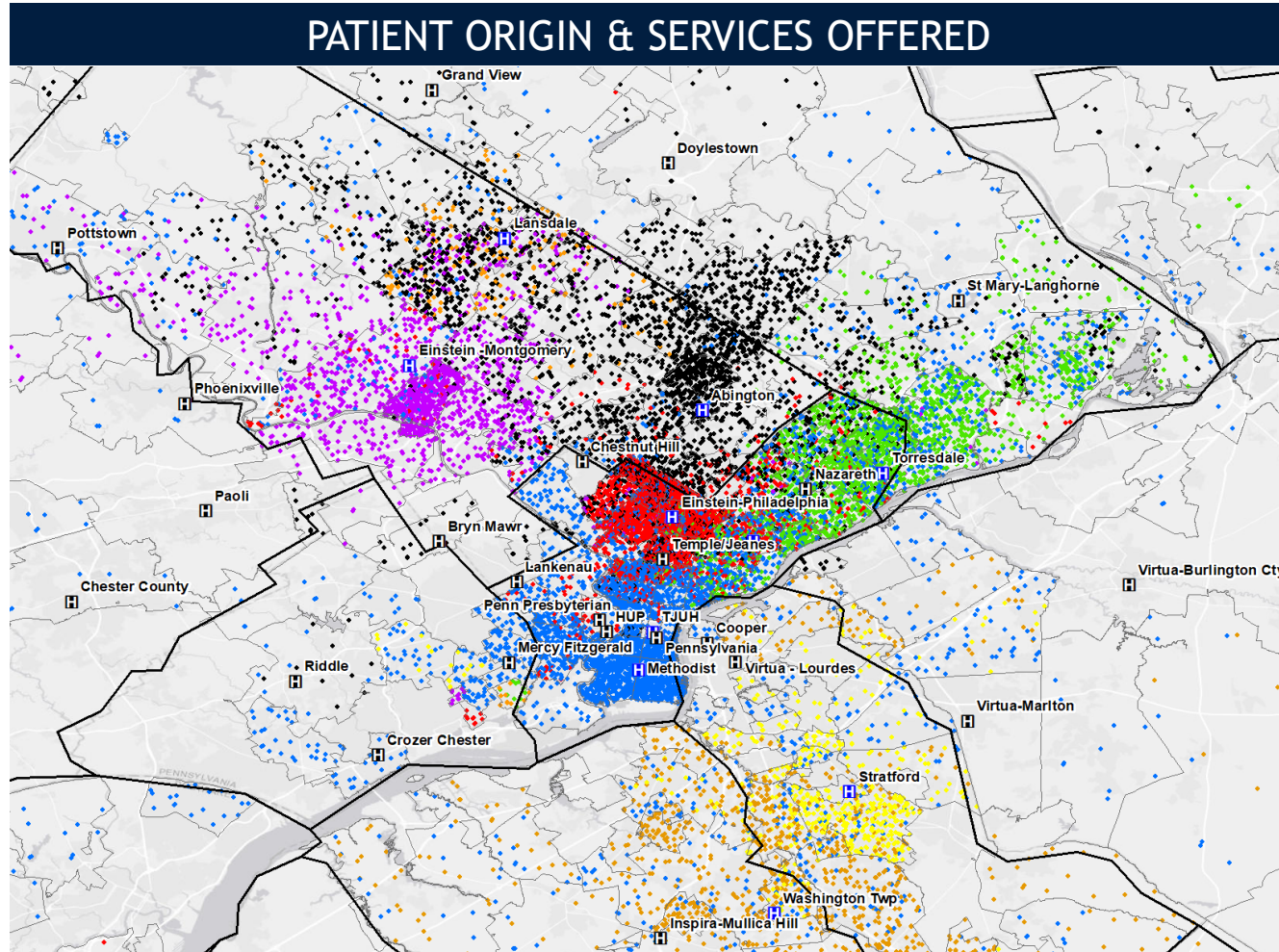
Legend

JH hospitals	H
Other hospitals offering service	H
Hospital 1 patients	
Hospital 2 patients	
Hospital 3 patients	
Hospital 4 patients	
Hospital 5 patients	
Hospital 6 patients	
Hospital 7 patients	
Hospital 8 patients	
Hospital 9 patients	

Note: Dots represent relative density of patients in area, 1 dot does not equal 1 patient

Jefferson Health

3

JEFFERSON HEALTH [CLINICAL SERVICE]
PROGRAM & QUALITY OVERVIEW

KEY FINDINGS

- Total Discharge Volume

- How many surgeons are employed? Independent?
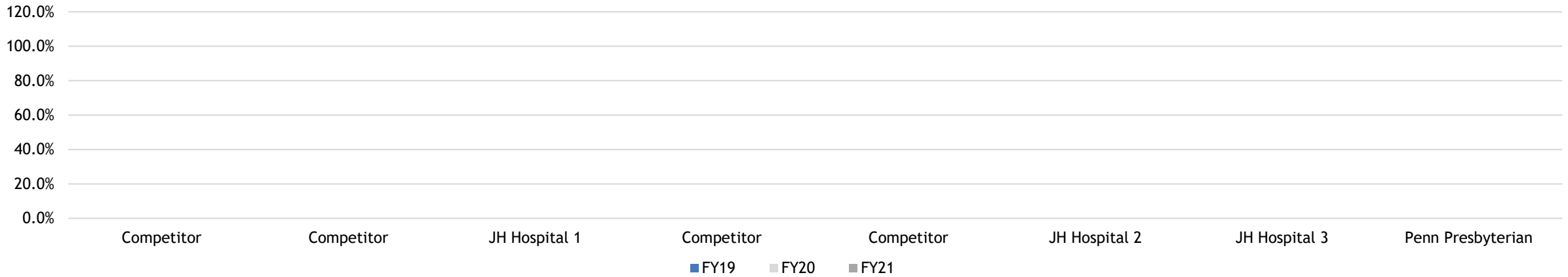
- Drive Time Summary

Inpatient & Outpatient Discharge Volume & Quality Metrics

	Hospital	Hospital	Hospital	Hospital	Hospital	Hospital	Hospital	Hospital	Hospital	Hospital
CY21 Total Volume (IP+OP)										
CY21 IP Volume										
CY21 OP Volume										
% Emergency										
CMI										
ALOS										
Quality Measure										
% Employment										
IP Drive Time										

[SERVICE AREA] XX SURGERY

Service Area Market ShareFY19 – FY21
Clinical Service

	FY19	FY20	FY21

(Chart axis: 0.0% – 120.0%; categories: Competitor, Competitor, JH Hospital 1, Competitor, Competitor, JH Hospital 2, JH Hospital 3, Penn Presbyterian)

Top 5 Health Systems	FY21		2-Year
	Volume	Share	% Vol Change
Competitor 1			
Jefferson Health			
Competitor 2			
Competitor 3			
Competitor 4			
Total Market			

Jefferson Health Facilities	Service Area	Share
Hospital 1		
Hospital 2		
Hospital 3		
Hospital 4		
Hospital 5		
Hospital 6		
Total		

HOSPITAL ABOVE FY21 MEDIAN HIGH VOLUME [CLINICAL SERVICE] PROGRAM

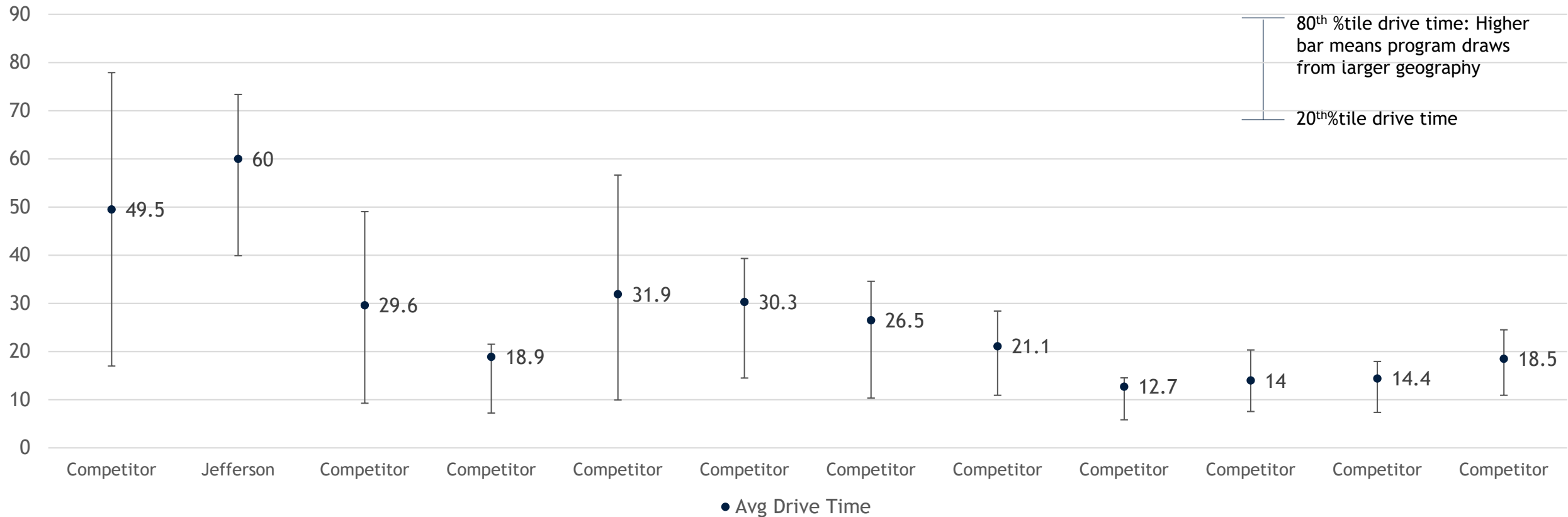### FY21 Inpatient [Clinical Service] Volume by Hospital (Top 10 programs in the Market)
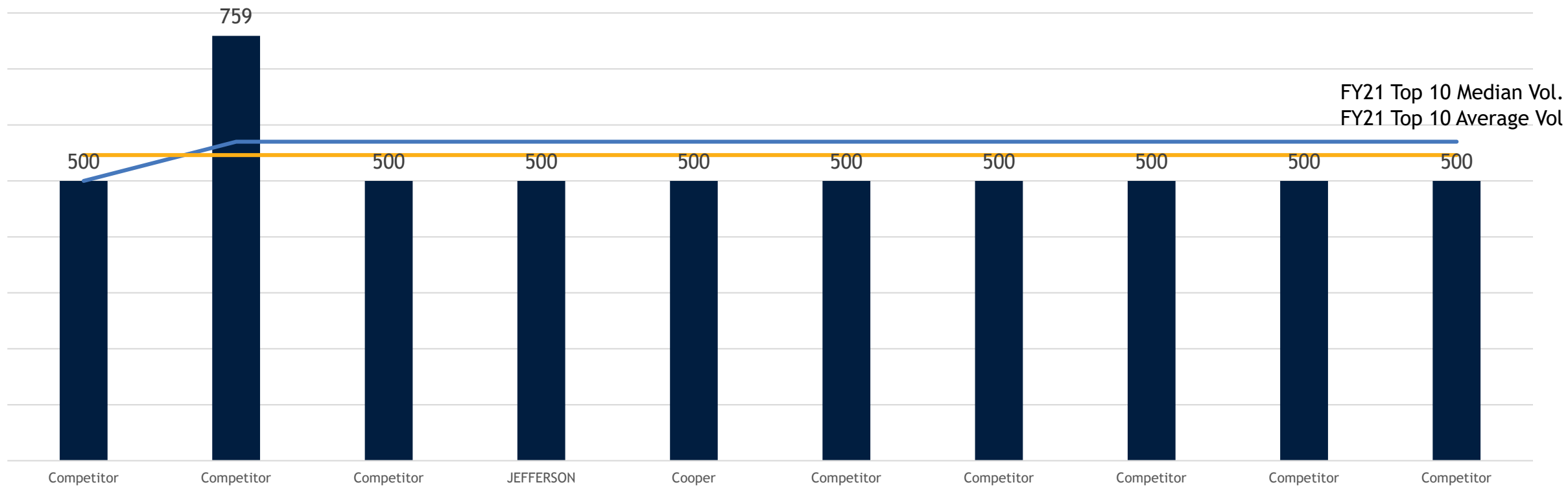
	Competitor	Competitor	Competitor	JEFFERSON	Cooper	Competitor	Competitor	Competitor	Competitor	Competitor
CMI										
% Emer										
Quality Measure										

DRIVE TIME COMPARISON – HEALTH SYSTEM VS. COMPETITORS

KEY FINDINGS

Average Drive Time for Top Volume [Clinical Service] Programs

80th %tile drive time: Higher bar means program draws from larger geography

20th%tile drive time

• Avg Drive Time

FY21 Vol.

VASCULAR SURGERY

Category	Definition
Admission Type	
MS-DRGs	
ICD-10 Diagnosis codes	
ICD-10 Procedure Codes	
Differences between Internal and Market data definitions	